

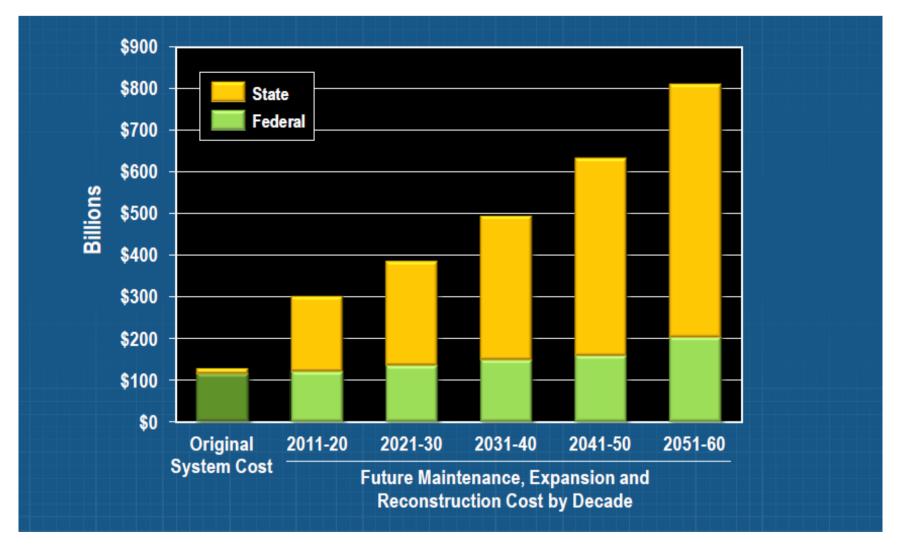
# Why Tolling?



- Interstates are not paid for
  - >Will cost 50x what they originally cost to rebuild
- >Federal Funding is Decreasing
- States Having to become more responsible for funding
- States need flexibility not one size fits all

# States will become more responsible for funding





# Types of Toll Roads



- Mixed Mode (Cash, CC, E-ZPass)
- All Electronic Tolling Gantry Only
  - High Occupancy Toll Lanes HOV Conversions
  - Truck Only Tolling
- Open Road Tolling
  - >A combination of All Electronic and Traditional Mixed Mode (Cash, E-ZPass)



Traditional Toll Plaza



Open Road Tolling



**HOT Lanes** 



Kapsch >>>

AET/ Truck Only Tolling

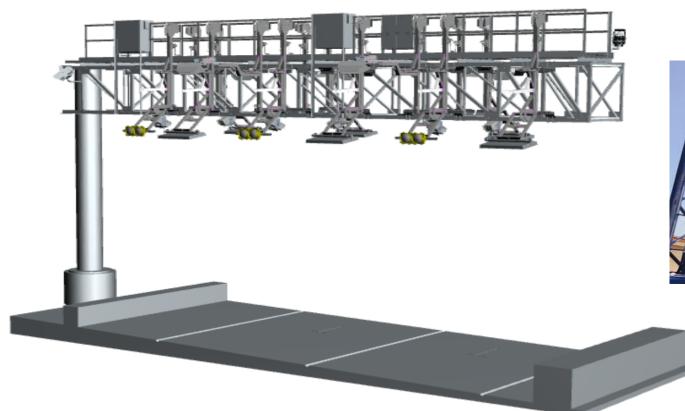
**Technical** 

**Operations** 

# Systems Integration and Design/ Build Transponders and Readers Classification and Detection Solutions Video Solutions Operational Back Office Solutions Remote Operations and Maintenance

# Toll Zone –Single Gantry







# Gantry Design Considerations



#### **Performance:**

Technology Needs, Accuracy, Speed, Lane Count, Traffic Type, Capture Zone

# **Space/Aesthetics:**

- Technology Needs, Accuracy, Speed, Lane Count, Traffic Type
- State specific design criteria

#### **Devices:**

On gantry, In Pavement, Overhead, Side Mount

#### **Environmental:**

Weather, Ambient

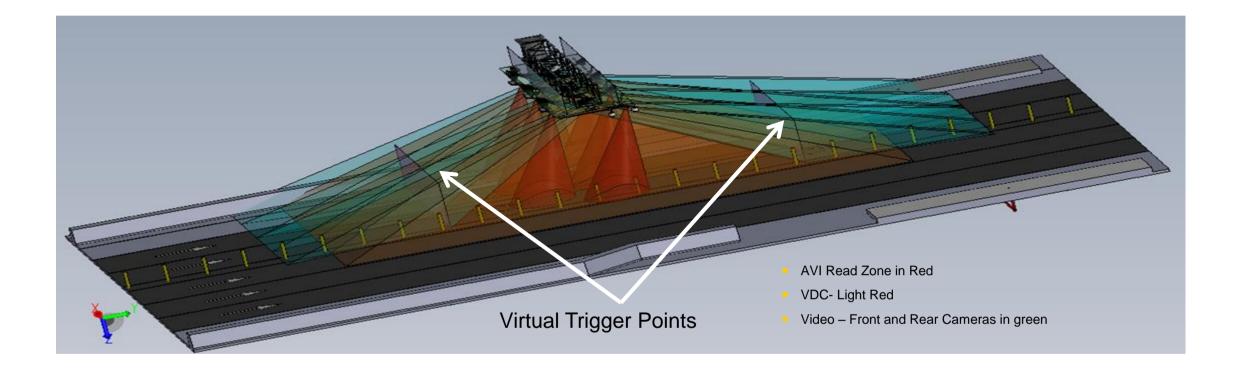
#### **Maintenance and Access:**

- Maintenance Over Traffic Acceptable?
- MOT/Lane Closures, Traffic Volume, Revenue Loss

# Typical Toll Collection System

Kapsch >>>

- Detection and Classification
- Automatic Vehicle Identification RFID/ E-ZPass
- Video and Image Capture



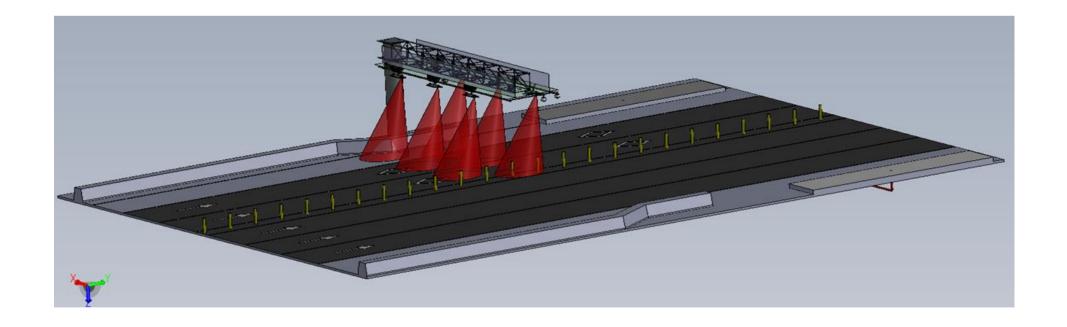


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# AVI Subsystem



- Exemplary performance with AVI technology is based upon completing numerous RFID exchanges with each
  vehicle as it transits the toll zone 6-12 times!.
- Works in conjunction with classifications systems to correlate transactions
- Possible Staggered Antenna Pattern for future interoperable protocols



# Transponders and Tags

- Depends on Roadway Type
- >Full line up of E-ZPass and ISO 6C transponders
  - ➤Interior, HOT Switchable, Feedback
  - >ISO 6C: Stickertags Windshield, Headlamp, Switchable









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# Detection and Classification Considerations

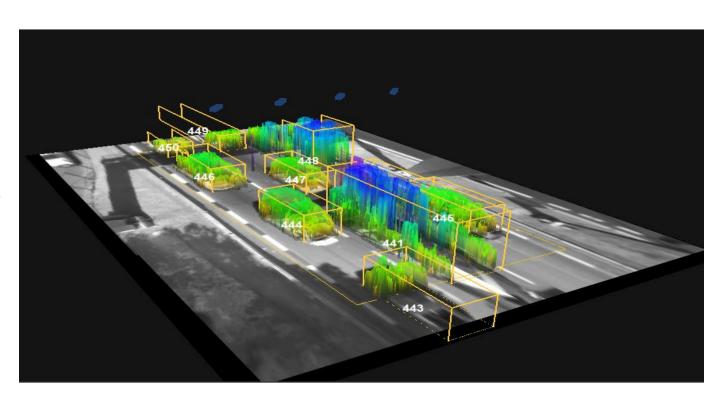


- Proposed Solutions are based on customer requirements and KPIs
  - Axle Counting vs. shape based
  - In-ground vs overhead
- Extensive experience with:
  - Loops
  - Fiber Treadles
  - Lasers
  - Stereo-scopic video

# nVDC Overview



- Based on Missle Targeting Application
- Performance not affected by weather and traffic conditions, or vehicle types
- Axle counting without in-pavement sensors
- Correlation with transponders
- Correlation between front and rear image of vehicles
- Bi-directional traffic
- Can also be used for exact measurement of speed and lane usage
- Video can be found here:
  - https://www.youtube.com/watch?v=twDgZ2S7934



# nVDC - Components





nVDC Sensor Unit



nVDC Illuminator Unit

# What most of our competitors still use





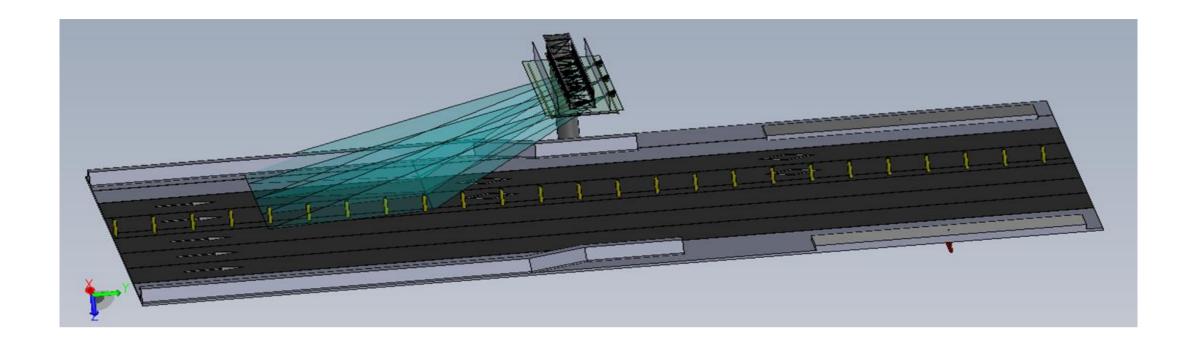
<sup>\* =</sup> Courtesy Thousand Island Bridge Authority



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# Video – Front/ Rear License Plate Capture





# Video and License Plate Capture/ Optical Character Recognition



#### Overview - How it works

- 1. The Camera is triggered and license plate is detected
- License plate is located in the image(s)
- 3. Overview image is associated with license plate candidate
- 4. License plate characters are extracted from the background
- Alphanumeric characters are identified (and confidence level computed) via OCR
- If above threshold, no manual review.

#### **Considerations**

- Color vs. B&W Images
- Illumination



HD camera



Optional additional illumination unit

### Once Transaction is formed its has to be



- Vehicle Classified
- Verified valid Tag
- License Plate Images Reviewed, if needed
- Fully Formed Transaction sent to the Backoffice for processing
- Depends on Demarcation between Roadside System Provider and Backoffice provider





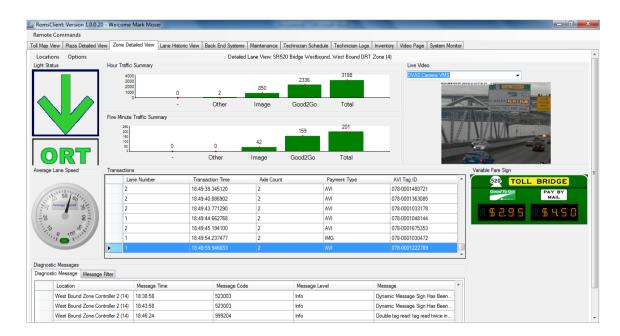
# Remote Operations and Management System

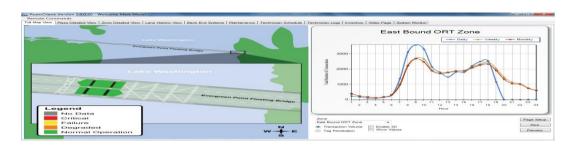


- Data repository for:
  - Raw events
  - Diagnostic messages
  - Asset management
  - Maintenance management
- Maintenance engine:
  - Scans all events
  - Can utilize time-in-service or event tracking to predict failures and schedule proactive maintenance
  - Completely automated
  - Designed for remote maintenance

#### Demo

https://www.youtube.com/watch?v=fhyl1CMS-xY&feature=youtu.be







# It's your data.

ROMS and Host provide full access to your data, reporting and roadside data. All of this information is at the discretion of the agency.

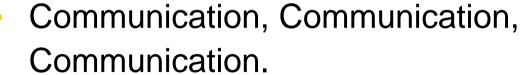








# Maintenance Considerations







•	Communication,	Communication,
	Communication.	

- Maintenance Manager with daily contact to agency
  - Geographically located, dedicated maintenance staff
- Recurring PMs. Frequency adjusted throughout life of project as roadway conditions are learned.
- Tiered staff structure for easy escalation and faster resolution.
- Predictive failure monitoring

Level/ Tier	Description
Level 1 Maintenance	24/7/365 monitoring of system components and performance by Kapsch Service Center in Austin.
Level 2 Maintenance	In-field maintenance of roadside and host systems.
Level 3 Maintenance	Remote SW support as required by system Admin, etc.
Level 4 Maintenance	Escalated SW support for bug fixes, SW changes.

# Backoffice/ Customer Service Center



# The Environment The Tool The Interface to Your Customer

# The Tool: Six Pillars of Back Office Platform



# **Back Office Platform**



#### Security

- OpendID Connect
- •PCI support using tokenization



#### Scalability

- •Service Oriented Architecture
- Actor Model
- •H+V Scalability



#### Reliability

- •Redundant Servers
- •Fault tolerant design



#### Efficiency

 Front End design driven by UX guidelines



#### Transparency

- •You see what we see
- Ad Hoc reporting
- Data Analytics



#### Flexibility

- •Modular Design
- •High level of configurability



#### The Team.

- Commitment to employee empowerment
  - Inspired Determination
- Transparency is a core value
  - Always at all levels
- History of exceeding client and customer expectations
- Flat organization responsive and nimble





#### The Environment.

- Employee engagement
  - Career pathing
  - CSR certification process and advancement
- Inspiring Facilities
- Engaged Corporate culture
- Employee Recognition
- Strong Safety and Security programs
  - Ergonomic focus
- Culture of continuous improvement





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